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March 6, 1998

Yaskawa Electric America Inc.
2942 MacArthur Blvd.
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Attn: Mr. John Cairo



Our Reference: File E131457; UL508C and CSA C22.2 No. 14-95 Evaluation

Dear John,

This will respond to your recent request for additional information about the C-UL Mark.

A UL Mark for Canada on a product means that samples of the product have been evaluated to Canadian standards and codes by Underwriters Laboratories Inc. In 1992, UL became the first safety certification organization in the United States to be granted Certification Organization (CO) and Testing Organization (TO) accreditations for Canada by the Standards Council of Canada (SCC). In addition, UL achieved official acceptance in all provinces and territories in Canada. The UL Mark for Canada is accepted in all of Canada. Should acceptance of the C-UL Mark become questionable, UL will send the necessary staff to the installation location to ensure the C-UL Mark is fully accepted.

When your customers see the c-UL Mark for Canada on a product, it means that samples of the product have gone through rigorous and unbiased evaluations by UL. It also means that samples of that product have been checked for continuing conformance to Canadian standards and requirements through UL's Follow-Up Services Program -- the most comprehensive factory audit program in North America.

UL works cooperatively with the Canadian government and industry as a partner in the Canadian Safety System. UL keeps its services current and compatible with the requirements of the System through agreements with Canadian certification organizations, participation in various Canadian regulatory forums, ongoing efforts to harmonize Canadian and U.S. Standards and related safety certification activities. In this way, UL has earned the respect of its partners in the Canadian Safety System, which is why the UL Mark for Canada is a good choice when you're buying or selling products that need third-party safety testing and certification.

We hope this information satisfies your needs. If not, please do not hesitate to contact me.

Sincerely,

Robert Starasinich (ext. 42162)
Project Engineer
Engineering Services, 418A

yascul38.wpd

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